

Rome, 22 July 2002

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LETTER OF COMMITMENT
To partecipate as partner of the project "SKILLS SHORTAGE"

@LIS Call for Proposals (e-learning and cultural diversity)

IDP Consultants would like to cooperate on the pilot project "SKILLS SHORTAGE", initially proposed by the LRE-

EGO-CreanNET Research Educational Laboratory of the University of Florence, Italy, under the @LIS program call.

IDP Consultants is part of the ETS group that operates as a consulting organisation and training service provider for

European network development and management in the light of European innovation programmes with a focus on the Information Society, Knowledge Management and business development. We have substantial experience in developing and managing European projects, proposals and networks that could provide added value to the SKILLS SHORTAGE* initiative.

Our participation could contribute to the development of one of your sale projects involving partners from both the research world public authorities. SMES targeted at PET learning in the Information Society between Europe and Latin America. We could contribute to your initiative providing input based on previous and ongoing experiences in SME oriented 18 learning and Knowledge Management through the following ongoing projects.

- I. eTTEC: A European eContest project to develop an off and on-line learning cycle for Multimodis start-ups based on "European Critical Success Festore" find develop from a bandumsking secretic last we will carry out with 10 US and 20 EU multimodia SMUEs. We see Louding partner in a concortium that features partners from 6 with 10 US and 20 EU multimodia SMUEs. We see Louding partner in a concortium that features partners from 6 and the courses will take percent care of multimodian places for multimodian partners and see multilinguality, local-toint or content, international intellectual property rights and contracts in a networked exploitation multidock and pervises and partners and exploitation projections at up by URSEOC, that represents horseledge on terminology and multilinguality, LLEA, a world wide association that represents more international mineration consultancy firms with specialisation in international Property Management es:
 - 2. VISION: A European Themsite Network in which we are partner fogglither with PZI, University of Atlane, British Telecone and a group of 1 knowledge management suition providents to develop RAD rendamps for the Sixth Tramework Programme. In this project we will study state of the art on knowledge management and outline PED rendamps on Knowledge Management for the need 5 years, taking in account IT, business process (organizational) and human resource issues. Please refer to NNN KIM-SIMM org for further information.

On schalf of DP Cansultants
Roy Weerdmeester
Managing Director